Found.

DISCREET HIGH-STAKES HIRING

Background and challenges

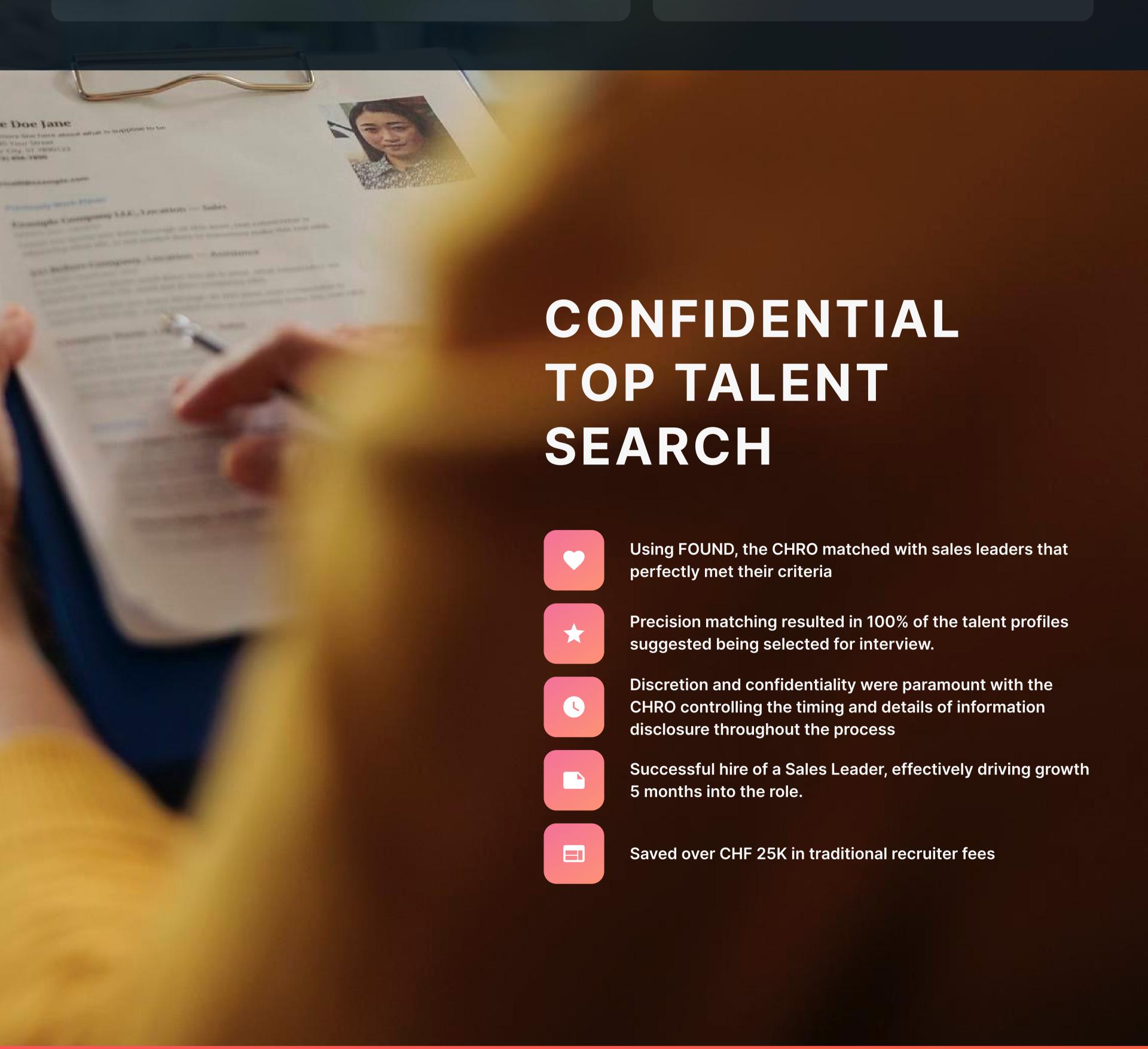
Fast-growing tech firm headquartered in Zurich

Secured funding to expand operations nationally

Discretion in quickly finding top talent to take over the role was required

Underperformance in a sales leadership role was acting as a drag on growth and undermining ability to leverage funding effectively

Cost to the business of having an under performer in the role \Rightarrow CHF 150K





"Finding THE right person for this critical role and doing so discreetly was essential to us managing the transition smoothly. FOUND made this possible, easing a difficult and risky situation"